

# F O S T O R I A   F Y I

August 2007: Volume 57, Number 02

**BOARD OF DIRECTORS:**

- > Tammi Garrett, Board Chairman, Norton Manufacturing
- > Chris Widman, Past Chairman, Good Shepherd Home
- > Chris Chalfin, Treasurer, Fruth & Company, PLL

**BOARD MEMBERS:**

- > Tom Borer, Fostoria Community Hospital
- > Diane Goddard, Goddard Murphy & Company
- > Dr. Cynthia Lemmerman, Fostoria Community Schools
- > Siobhan Gatrell, The Fostoria Focus
- > Larry Dunlap, Fostoria Industries
- > Jenny Karcher, Perry Corporation
- > Josh Podach, American Family Insurance
- > Jennifer Simons, Fifth Third Bank
- > Pratt Robinson, Reineke Ford

**EX-OFFICIO:**

- > Mayor Davoli, City of Fostoria
- > Marti Frederick, Fostoria Inn & Suites
- > Amie Hathaway, Goddard-Murphy & Company

**CORPORATE MEMBERS:**

- > Alpha Coatings
- > ACI Construction, Inc.
- > Caliber Auto Transfer
- > Fifth Third Bank
- > First Ohio Credit Union
- > Fostoria Community Hospital
- > Fostoria Industries
- > InterMetro Industries, Corp.
- > Key Bank
- > National Electric Carbon
- > Norton Manufacturing
- > Old Fort Banking Company
- > Roppe Corp.
- > SBC
- > St. Catherine's Care Center
- > The Mennel Milling Company
- > ThyssenKrupp

**STAFF:**

- > Sarah Stephens-Krupp, Executive Director
- > James Bischof, President
- > Joan M. Reinhard, Finance & Technical Support
- > Darcy Jagodzinski, Administrative Assistant

Dear Chamber Investors,

Once again it is hard to believe summer is drawing to a close and we are wrapping up our annual summer events. The Ladies Golf Classic and Caddy Review, presented by First Ohio Credit Union, was once again a great morning of networking, golf and laughter. We moved our Chamber Car Show to Main Street in Downtown Fostoria this year which proved to be a roaring success. The 5th Annual Chamber Car Show, presented by Paul Cole Motors, Reineke Ford and Wagner Lincoln Mercury Mazda, filled all of Main Street from North to South Streets as well as East Tiffin Street and was our most successful car show to date.

In an effort to continue to bring you relevant investor benefits, we have joined the Northwest Ohio Chamber Association to provide you with several Paramount Health Plans. The plans offer HMO and PPO programs to sole proprietors and businesses. More information on these plans can be found on page 6 in this issue of FYI. We will continue to offer the Health Insurance discounts through Anthem. With the choice of two discounted Health Care Plans, we feel we are providing you, our investors, with a great cost savings advantage.

The Chamber will also host a Mayoral Debate on Thursday, September 27 at 7 p.m. We have yet to select a location, but will be sending more details to you as the event nears. All four mayoral candidates have confirmed their attendance and we are excited to bring this important event to you. The Legislative Committee is working to provide you with more informative and interactive legislative events throughout the year.

We appreciate your continued investment in the Chamber and we are constantly striving to meet the needs of the business community. We appreciate any suggestions on how we can continue to help you grow and succeed in your business endeavors.

Sincerely,  


**Chamber "AD" Advantage**

**Inserts:**

Corporate One Benefits  
 ComWavz/Watch TV  
 Key Bank  
 Fostoria Rail Preservation Society

**Business Cards:**

ACI Construction Co. Inc.  
 Clouse Construction

**Half Page:**

American Family Insurance

**Together We Can Make a Difference, Together We Grow.**

## THANKS TO OUR RENEWING MEMBERS ;-)

Mosser Construction  
AEP  
Taco Bell  
Wolph Title, Inc.  
Buckeye Scoreboards  
Fostoria Community Hospital  
Neil Ickes/Merrill Lynch  
AT&T  
Sherwin Williams  
Olmstead's Hauling  
Independence House  
Fostoria Beverage Center  
Droll's Refrigeration  
National Electrical Carbon  
Weis & Associates  
Old Fort Banking Co.  
American Heritage Realty  
C. Myers & Co Realty  
Bill Sowers Tree Service  
Bugner's Sewer & Septic  
Midstates Properties  
Filmtec, Inc.

A&L Compaction Equipment  
Bugner's Sewer & Septic  
Fostoria Foot & Ankle  
Fostoria Country Club  
St. Catherines  
North Coast Business Journal  
Edward D. Jones /John Irwin  
Fostoria Red Cross  
Goddard-Murphy  
Robert M. Burger, Attorney  
Centralized Services  
Paul Cole Motors, Inc.  
Fostoria Ohio Class Association  
Heartland Board of Realtors  
Extra Closet Storage  
Davis & Newcomer Elevator  
Hancock Wood Electric  
Better Business Bureau  
First Ohio Credit Union  
The Mennel Milling Co.  
MMC Transport  
WSOS Community Action

McCarty Chiropractic  
Class 8 Truck Repair  
JB Twisters  
Fruth & Co.  
Time Warner Cable  
Comwavz  
Commercial Carpet & Tile  
Whitta Construction  
Enterprise Rent-A-Car  
Reineke Ford  
Good Shepherd Home  
Key Bank  
Seneca Lanes  
Peterman Associates  
Edward D. Jones/Ryan Reffner  
Burns Petroleum  
Loudon Meadows Golf Course  
Ohio Siding & Gutter  
Fostoria Scrap  
Seneca County Dept. Jobs & Family  
Seneca County Opportunity Center

**HELP US WELCOME OUR  
NEWEST MEMBERS!**

Fostoria Red Cross  
Fostoria Scrap



**DO WE HAVE YOUR EMAIL ADDRESS AND WEBSITE?????**

We are in the process of updating our member directory on the Chamber's website. Please submit the contact information, e-mail address and website for your company as you wish it to appear on the Chamber's website. This is free advertising for your business, so help us provide accurate information on our website [www.fostoriachamber.com](http://www.fostoriachamber.com)

**WE ARE HERE TO SERVE YOU!**

**THANK YOU, WE APPRECIATE YOUR BUSINESS!**

~ Save the Date ~



## **2007 Chamber Mayoral Forum**

**The Chamber will host a Mayoral Forum on  
Thursday, September 27.**

**Location: TBA**

**All four Mayoral candidates have confirmed their participation in the event.**

## Chamber Member News

**D's Body Shop** has moved to 106 E. Tiffin St. D's Body Shop invites you to stop in and see their new offices, meet the massage therapists, and get a relaxing chair massage during your lunch break. They are offering chair massages Mon-Fri from 11 am to 1 pm. Chair massages are \$1 per minute, minimum of 10 minutes.

**The Review Times** will host the Kids Health and Safety Fest on September 29 from noon to 3 p.m. at Longfellow Elementary School.

**Time Warner Cable** will now offer Digital Phone services to customers in Green Springs and Bettsville areas who already have cable or high-speed internet service from Time Warner Cable.

**Wesley Memorial Gallery** will feature the abstract art of Nathine Smith through August 31. The Gallery is open Mon-Fri from 9 am to 3 pm.

Congratulations **Seneca County Commission on Aging** on the grand opening of Quail Meadow on Stearns Road!

**First Federal Bank** recently promoted Robin Bates to branch manager for the Fostoria First Federal Bank.

Amie Hathaway has been named the new Executive Director of the **Greater Fostoria Community Foundation**.

**Congratulations** to Larry Manley who retired April 1 after 40 years in the long-term care profession. Larry and his wife Cheryl Buckland opened **Independence House** in 1991.

**Old Fort Banking Co.** recently promoted Diane Schelb to Assistant Vice President. Schelb serves as the Fostoria Branch office manager.

**Independence House** recently promoted Bridgett Gamby-Mundy, Kathy Doran and Diane Lang as managers to run the day-to-day operations of the nursing home. Gamby-Mundy will take over all administrative duties, Doran will supervise nursing care and the nursing staff and Lang will be responsible for the financial functions of the nursing home.

**ARE YOU PAYING  
TOO MUCH FOR  
YOUR AUTO INSURANCE?**  
Call Josh Podach for a **FREE** quote.



**JOSHUA J. PODACH**  
Insurance Agent

222 S. Main St. Suite A Fostoria, OH 44830  
Office 419-435-1997 Fax: 419-435-3196  
E-Mail: [jpodach@amfam.com](mailto:jpodach@amfam.com)





**Thank you to  
the Chamber  
Ambassadors  
for all of their  
hard work on  
another  
successful  
Ladies Golf  
Classic &  
Caddy Revue**



*Thank you Troy @  
Bonnie's Blooms for the  
BEAUTIFUL centerpieces  
once again this year!*

*Thank you Don Moyer, of  
Lakeland Golf Course. You were  
a great host.*

*The Chamber would like to thank the following for another  
successful Ladies Golf Classic & Caddy Revue*

**TEE/HOLE SPONSORS:**

Clouse Construction (2 holes)  
St. Catherine's  
Goddard Murphy Realty  
Kinn & Theobald Realty  
American Heritage Realty  
Eagle Graphics  
CQF Door & Trim  
Custom Corner LTD  
WFOB  
The Fostoria Focus  
D & D Hauling, LLC  
Whitta Construction  
Best Western Fostoria Inn & Suites  
First Ohio Credit Union  
Peterman & Associates  
Key Bank  
First Federal Bank  
Corporate One Benefits  
The Review Times  
Lakeland Golf Course  
Reineke Ford  
Steinacker & Sons  
Hitchings Insurance  
American Home Financial

**THE CADDIES:**

Ryan Reffner/Edward D. Jones  
Matt Green/Cameron Fruth & Green  
John Davoli/City of Fostoria  
John McGuire/Fostoria Police Dept.  
Dallas Nye/Retired  
Jeff Joerg/The Golf Shoppe  
Jason Miller/Buckeye Scoreboards  
Pat McCauley/Time Warner  
Kevin Shumaker/Seneca Wire  
Wade Weaver/Nortons Mfg.  
Alan Stephenson/Advertiser Tribune

**THE WINNERS:**

**1st Place:** Terra Community College  
Juanita Sanchez, Betty Love, Cindy  
Young & Jeff Joerg

**2nd Place:** REMAX  
Sharon Zirger, Kathy Wolfe,  
Jan Fenton & Ryan Reffner

**3rd Place:** Fifth Third Bank  
Jennifer Simons, Lindsay Tidwell,  
Nancy Porter & John Davoli

*Thank You*

## Chamber Car Show

The 5th Annual Chamber Car Show took place Friday, July 6th on Main Street in Downtown Fostoria. The event brought nearly 200 people, 90 cars and 20 motorcycles to downtown Fostoria.

We would like to thank the following businesses for their sponsorships.

### Headline Sponsors

Reineke Ford      Paul Cole Motors      Wagner Lincoln Mercury Mazda

### Roadster Sponsors

Callies Performance Products      American Family Insurance      Charter Steel

### Antique Sponsors

Alvada Trucking      Kirk Brothers General Contractors      Clouse Construction

### Cruiser Sponsors

Best Western Fostoria Inn & Suites      Key Bank      Fruth & Company

Quality Printing & Graphics      Whitta Construction      Cellular Central

Bascom Mutual Telephone Co./BrightNet

### Upcoming Community Events!!

- September 15 Latino Festival @ Meadowlark Park
- September 22 Fostoria Rail Festival Downtown Fostoria
- September 22 Soul Shine Music Festival Meadowbrook Park Bascom
- September 29 Kids Health and Safety Fest @ Longfellow Elementary School
- November 3 Harlem Ambassadors Basketball Game @ Fostoria High School



**At Alvada Construction, we build quality, experience, and service into every project.**

**Our attention to detail and dedication to client satisfaction keeps bringing our customers back.**

*Now that's an Alvada Advantage!*

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ACI CONST. CO., INC.

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ABC IBCCA

## 3 Ways your Membership can SAVE you MONEY!

1. **CompManagement:** Will be sending out information about Worker's Comp Group Rating Plan enrollment. This can save you up to 90% on what you pay to the BWC. To receive a quote is free and many Chamber members are saving thousands of dollars through their enrollment in this program.

\*Fostoria Chamber members are also able to receive Group Ratings plans from CRM.

2. **New Healthcare Discount Package:** The Fostoria Area Chamber has joined the Northwest Ohio Chamber Association to offer our members the cost saving opportunity to participate in a new health insurance benefit. The Northwest Chamber Association has formed an alliance with Paramount Health Care to offer HMO and PPO programs for sole proprietors and businesses. The programs offer several association plans that feature prescription services, physician office visits, emergency medical care, diagnostic services and various other options at comparable rates.

Any interested members should contact one of the Chamber member insurance companies listed below.

Corporate One Benefits	419-436-4085	Sky Insurance	419-436-7352
Hitchings Insurance Agency	800-559-9713	Financial Design Agency	419-435-0634
Yonkers Insurance	419-435-2573	Cameron Fruth & Green	419-435-6653
Chris Schiefer Insurance	419-435-5500	American Family Insurance	419-435-1997

\*Your Chamber membership still allows you to receive a discount on Anthem Health Insurance Plans.

3. **Chamber Discount Card:** Watch for the development of this great program that you can be an active participant in by being a discounting merchant and/or you can provide the cards to your employees free of charge.

## 30th Annual Chamber Golf Classic



**Thank you sponsors, golfers and volunteers!**

*Thank you Golf Classic Committee...*

Chair Josh Podach, American Family Insurance;

Pratt Robinson, Reineke Ford and Matt Green, Cameron Fruth & Green

## Chamber Committees

All Chamber members are welcome to join any of the following Chamber Committees.

*Help make your Chamber membership work for you...get involved!*

### **Car Show Committee**

Josh Podach, American Family Insurance  
 Tammi Garrett, Norton Manufacturing  
 Pratt Robinson, Reineke Ford  
 Larry Dunlap, Fostoria Industries

### **Marketing/ PR Committee**

Jason Yoakam, Farmer + Yoakam Agency  
 Jenny Karcher, Perry Corporation  
 Siobhan Gatrell, Fostoria Focus  
 Cynthia Lemmerman, Fostoria Community Schools  
 Diane Goddard, Goddard Murphy & Company  
 Chris Widman, Good Shepherd Home  
 Julie Reinhart, Fostoria Community Hospital

### **Legislative Committee**

Wade Weaver, Norton Manufacturing  
 Tom Borer, Fostoria Community Hospital  
 Jennifer Simons, Fifth Third Bank  
 Chris Widman, Good Shepherd Home  
 Cynthia Lemmerman, Fostoria Community Schools  
 Chris Chalfin, Fruth & Company, PLL  
 Siobhan Gatrell, Fostoria Focus  
 Diane Goddard, Goddard Murphy & Company

### **Harlem Ambassadors Committee**

Tammi Garrett, Norton Manufacturing  
 Pratt Robinson, Reineke Ford  
 Josh Podach, American Family Insurance  
 Tom Borer, Fostoria Community Hospital  
 Jennifer Simons, Fifth Third Bank

### **Chamber Golf Classic Committee**

Josh Podach, American Family Insurance  
 Pratt Robinson, Reineke Ford  
 Matt Green, Cameron Fruth & Green  
 Jennifer Simons, Fifth Third Bank

### **Ambassadors**

Amie Hathaway, Goddard Murphy & Company  
 Jenny Karcher, Perry Corporation  
 Kim Biddle, First Ohio Credit Union  
 Jane Frankart, Key Bank  
 Linda Martinez, Sky Bank  
 Lindy McDole, First Ohio Credit Union  
 Patti Essman, First Ohio Credit Union  
 Diana Lynch, The Review Times  
 Susan LaMarche, Sky Bank  
 Wade Weaver, Norton Manufacturing



## Chamber Window Display Opportunities

One of the many benefits of membership with the Chamber is allowing you to promote your business by creating a window display at the Chamber office. We are currently seeking members to sign up for the window display for 2008.

If you are interested please call or e-mail: Sarah @ chamberfost@aol.com or Darcy @ fostoriachamber@aol.com, with the month you would like.

### What are the Benefits of My Chamber Membership?



- ◆ Business Referrals ◆ Legislative Affairs ◆ Business Service Center
- ◆ Worker's Compensation group rating program ◆ Chamber Chatter
- ◆ Quarterly Fostoria FYI Newsletters ◆ Free Ad Placement in FYI Newsletter\*
- ◆ The Ambassadors ◆ Community / Chamber Calendar of Events

◆ Free Website Links ◆ Fostoria First Gift Certificates ◆ Free delivered (monthly) issue of North Coast Business Journal

◆ Health Insurance Discounts through Anthem \*Some restrictions apply, call the Chamber office for additional information.

*The Chamber Legislative Committee will meet on August 29 at 9 a.m. at the Chamber to discuss upcoming Legislative Forums. Anyone interested may attend the meeting.*

**Save the date...**

# SCAVENGER HUNT

**OCTOBER 25**

**4:00 PM**

Sponsored by:



Call the Chamber to reserve a spot for your team today!

**(419) 448-1365**

\*Design Build Contractor  
\*Butler Steel Buildings

clouse@acctiffin.com      www.clouseconstruction.com

# The Harlem Ambassadors Are Coming!

Fostoria Area  
Chamber of  
Commerce

Saturday

November 3, 2007

7:00 - p.m.

FOSTORIA HIGH SCHOOL

- GYMNASIUM

1001 PARK AVE., FOSTORIA

GET READY FOR DAZZLING BALL-HANDLING TRICKS, HIGH-FLYING SLAM DUNKS AND HILARIOUS FAMILY COMEDY. JOIN THE HARLEM AMBASSADORS BASKETBALL SHOW ON SATURDAY, NOVEMBER 3RD AT 7:00 P.M. AT FOSTORIA HIGH SCHOOL GYM AS THEY TAKE ON THE FOSTORIA LOCOMOTIVES. TICKETS CAN BE PURCHASED IN ADVANCE OR AT THE DOOR. ALL PROCEEDS BENEFIT THE CHAMBER'S PROGRAMS AND SERVICES. FOR MORE INFORMATION, CONTACT THE CHAMBER OF COMMERCE AT 419-435-0486.

THE HARLEM AMBASSADORS... IT'S NOT YOUR GRANDFATHER'S BASKETBALL SHOW!

ADVANCE TICKETS:

Students & Senior: \$5.00

Adults: \$5.00

AT THE DOOR:

Student & Seniors: \$8.00

Adults: \$8.00





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Phone: 419-435-0486

Fax: 419-435-0936

Web: www.FostoriaChamber.com

Director E-mail: ChamberFost@aol.com

Together We Can Make a Difference,  
Together We Grow!



County Empl. Statistics			Unemployment Rates:			
Area	Labor Force	Employment	Unemployment	May-07	April-07	May-06
State of Ohio	5,982,800	5,663,300	319,500	5.3	5.6	5.0
Hancock	40,400	38,600	1800	4.4	4.6	4.0
Seneca	31,400	29,800	1600	5.2	5.9	4.4
Wood	69,000	65,600	3500	5.0	5.2	4.7
<b>Tri-County Totals:</b>	<b>140800.</b>	<b>134000</b>	<b>6900</b>	<b>4.87</b>	<b>5.23</b>	<b>4.37</b>

**44830 Real Estate:**

Active Listings 161

New Listings: 123/Average List Price: \$94,880

Homes Sold: 59

Average Price of Homes Sold: \$78,455

**Construction Permits: May/June**

Commercial: 0 New/1 Addition

Residential: 0 New/2 Additions

**City Income Tax Receipts: May/June**

\$919,876.78

**County Sales Tax Receipts:**

Hancock County (July) \$ 379,315.53

Seneca County (July) \$ 522,652.96

Wood County (July) \$1,215,019.39