



F O S T O R I A F Y I

September 2008: Volume 59, Number 03

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Message from the Executive Director

In lieu of all of the talk of economic downturn and constant news of historical changes on Wall Street, Fostoria has seen and is still experiencing growth. Norton is near completion on its 150,000 foot expansion at its route 12 facility. InterMetro has added 5,400 square feet of additional storage space and will add 3 new positions with the possibility of more. In addition to the expansion InterMetro has invested \$2 to \$2.5 million in new equipment. Along with the reinvestments a new facility, POET biorefining, will host a grand opening on September 30.



Norton Manufacturing's expanded facility on SR 12 east. photo courtesy of *The Review Times*

In addition to local manufacturers reinvesting in our community, we have seen a increase in small business reinvestment as well. If you drive around Downtown Fostoria you will notice significant changes to two new businesses. The old Might's Animal House is being transformed into a beautiful new coffee shop, FoJo and a unique restaurant called Flippin Jimmy's. I also encourage you to drive down North Main Street and take a look at the old



POET photo courtesy of *FEDC*

Candyland restaurant, soon to be A.J. R. Morales Café, and you will see dramatic changes to the exterior of the buildings. We hope to see this reinvestment in Downtown forge ahead with the continuation of our Downtown Revitalization plan and working towards grant funding from the Office of Community Housing and Partnerships.

In addition to small business reinvestment in Downtown we are also pleased to announce new ownership of Slammers and look forward to having a once closed business re-open.

The Downtown Revitalization plan is designed to be a catalyst of positive change for our city. We hope the reinvestment projects will spread throughout and bring about total economic restructuring and a positive change in our community's image.

-Sarah Stephens-Krupp

**Together We Can Make a Difference,
 Together We Grow.**

Legislative News

BOARD OF DIRECTORS:

- > Greg Flores, Chair, Fifth Third Bank
- > Tammi Garrett, Past Chairman, Norton Manufacturing
- > Chris Chalfin, Treasurer, Fruth & Company, PLL

BOARD MEMBERS:

- > Diane Goddard, Goddard Murphy & Company
- > Dr. Cynthia Lemmerman, Fostoria Community Schools
- > Jenny Karcher, Perry Corporation
- > Pratt Robinson, Reineke Ford
- > Patti Essman, First Ohio Credit Union
- > Julie Reinhart, Fostoria Community Hospital
- > Greg Knestrick, Peterman & Associates
- > Jon Moyer, Lakeland Golf Course
- > Pat McCauley, Time Warner Cable

EX-OFFICIO:

- > Mayor Davoli, City of Fostoria
- > Jim Bishcof, FEDC
- > Marti Frederick, Fostoria Inn & Suites

CORPORATE MEMBERS:

- > Alpha Coatings
- > ACI Construction, Inc.
- > Caliber Auto Transfer
- > Fifth Third Bank
- > Findlay Publishing
- > First Ohio Credit Union
- > Fostoria Community Hospital
- > Fostoria Industries
- > InterMetro Industries, Corp.
- > Key Bank
- > Morgan AM & T
- > Norton Manufacturing
- > AT & T
- > The Mennel Milling Company
- > ThyssenKrupp

STAFF:

- > Sarah Stephens-Krupp, Executive Director
- > Darcy Kidwell, Administrative Assistant

VICTORY IN BATTLE TO DEFEAT MANDATED SICK LEAVE "HEALTHY FAMILIES" ACT

-Sarah Stephens-Krupp

Last week's decision by the Service Employees International Union (SEIU) to withdraw Issue 4 from the ballot is an exciting victory for the Ohio business community. Not only does it mean that this one-size-fits-all government mandate will not become state law, but it also saves employers from having to spend millions to fund the campaign that Ohioans to Protect Jobs & Fair Benefits was preparing to wage over the next eight weeks. In addition, it also demonstrated the substantial political strength of a unified and engaged business community.

While the leadership exhibited by Governor Ted Strickland, Senate President Bill Harris and House Speaker Jon Husted on this issue no doubt contributed to the SEIU's decision, it is also true that, without tireless efforts of local chambers across Ohio to educate their members and others in their communities about the negative effects the mandated paid sick leave proposal would have had on employers, their employees, and Ohio's economy, the SEIU would not have surrendered.

The Ohio Chamber's first communication directly to local chamber professionals on mandated sick leave was sent back in February, many worked aggressively on this issue for at least six months-if not longer. Here are just a few of the highlights of the things accomplished that led, ultimately, to last week's decision:

- A total of 66 local chambers passed resolutions or otherwise publicly expressed their opposition;
- At least three dozen chambers conducted briefings or meetings and invited either Tony Fiore or Keith Lake to explain the issue and discuss the campaign effort;
- Another two dozen or so more had briefings or meetings scheduled for September or October at which Tony Fiore of Keith Lake were asked to speak;
- 16 chamber executives volunteered to serve as the campaign chairperson in their counties;
- At least ten other chambers identified campaign chairs from among their membership.

The Fostoria Area Chamber of Commerce and its members worked to support the Defeat of this harmful legislation.

—The Fostoria Area Chamber Board of Directors passed a Resolution to Defeat mandated sick leave at the May 19 Board meeting.

—The Chamber wrote letters to Gov. Strickland, Lt. Gov. Lee Fisher, Rep. Jeff Wagner, Rep. Cliff Hite, Rep. Randy Gardner, Senator Steve Buehrer, Senator Larry Mumper, Senator Mark Wagoner on May 27 urging them to oppose mandated sick leave and making them aware of the Chamber's stand on the issue.

—Regular updates in Chamber Chatter from June-current and FYI Newsletter.

—Scheduled distribution of Ohioans to Protect Jobs & Fair Benefits Employer/Employee Education materials in mid September.

—Seneca County DJFS Workforce Development had Keith Lake scheduled to discuss Mandated Sick Leave on Sept. 25. (see p. 7 for details)

In short, it was an impressive, comprehensive effort, and it demonstrates just what the Ohio chamber federation is capable of when we work together in the political process.

We salute the Ohio Chamber for their outstanding commitment to defeating Issue 4. We couldn't have done it without you!

Now that mandated paid sick leave is defeated in the State of Ohio, we will not retreat from engaging in the upcoming election. There are still many important campaigns that voters will decide this November that are of significance to the business community in Ohio. Mandated Sick Leave is still an issue on the Federal level. The Seneca County One Stop will proceed with their scheduled legislative update on this issue on September 25 to discuss this proposed Federal legislation. More details are on page 7.

We encourage all members visit:
www.OhioBusinessVotes.org,

Chamber Events

Community Conversations & Coffee

**September 25
(Clouse Construction)**

&

**October 23
(AEP)**

7-8 a.m.

Fostoria Country Club



For more Chamber and
Community Events, visit
www.FostoriaChamber.com

2008 Chamber Calendar of Events

- | | |
|----------|----------------------------------|
| Sept. 25 | Community Conversations & Coffee |
| Oct. 17 | FCH Specialty Clinic Open House |
| Oct. 23 | Community Conversations & Coffee |
| TBA | Holiday Social |

2009 Chamber Calendar of Events

- | | |
|---------|---------------------|
| June 9 | Ladies Golf Classic |
| July 10 | Fostoria Car Show |
| Aug. 14 | Golf Classic |

Other events will be added throughout the
calendar year.

We hope this will allow you to mark your calendars
for our main events in 2009!

Vision 2020: Community Framework for Progress

invites you to join us

in honor of the many contributions made by

Cheryl Buckland & Larry Manley

Thursday, October 9

5:00-7:00 p.m.

Fostoria Community Arts Council

115 W. Center St.

Fostoria, OH 44830

Kid's Healthy & Safety Fest

Saturday, October 4

@

Longfellow School

sponsored by

THE REVIEW TIMES

Fostoria Community Hospital will hold an
open house to welcome new specialists to
the community, as well as existing services,
programs and visiting physicians who
operate in the hospital's specialty clinic.

You are invited...

Specialty Clinic Open House

Friday, October 17

2-4 p.m.

in the gift shop and specialty clinic areas.

Fostoria Community Hospital

501 Van Buren St.

Refreshments and snacks will be provided.



Member News

THANKS TO OUR RENEWING MEMBERS

Whitta Construction
 Better Business Bureau
 Class 8 Truck Repair
 Commercial Carpet & Tile
 Davis & Newcomer Elevator
 Dr. Michael Hipsler
 Edward D. Jones/John Irwin
 Edward D. Jones/Ryan Reffner
 Extra Closet Storage
 First Ohio Credit Union
 Fostoria Scrap
 Fruth & Company
 Goddard-Murphy
 Good Shepherd Home
 Hancock Wood Electric
 Harrold Floriana Funeral Home
 Heartland Board of Realtors
 Key Bank
 Lakeland Golf Course
 McCarty Chiropractic
 The Mennel Milling Co.
 MMC Transport
 Paul Cole Motors
 Reineke Ford

Robert M. Burger
 Seneca Lanes
 St. Catherine's Manor of Fostoria
 Time Warner Cable
 WSOS
 Fostoria Community Arts Council
 Wagner Lincoln Mercury Mazda
 Peterman Associates
 Burns Petroleum
 Caliber Auto Transfer
 MacRitchies Materials
 Seneca Cty Dept. Jobs & Family Services
 Seneca Cty Opportunity Center
 Southside Carryout/Drive Thru
 Thomas J. Steinmetz
 Great Scot
 InterMetro Industries
 Frank Kinn
 Jicho'Oshin Dojo Karate School
 Kroger Co.
 Beerco
 Big Bear Muffler
 Bob Evans
 Corporate One Benefits

Dr. Robert Hadacek
 Dr. Steven Geroski
 Financial Design Agency
 Fostoria Community Schools
 Fostoria Machine Products
 Fostoria Rail Preservation Society
 Larson Manufacturing
 Machine Tool & Fab Co.
 Noguska Industries
 Quality Printing & Graphics
 Readmore Hallmark
 Reinahrt's Auto Body
 Huntington Insurance
 Terra Community College
 Greater Fostoria Community Foundation
 The Sandy Creek Mining Co.
 Dr. Timothy Sulken

HELP US WELCOME OUR NEWEST MEMBERS!
Slammers Sports Bar
Rankin Mfg.

POET Biorefining Sets Grand Opening

POET Biorefining has announced its Grand Opening Ceremonies will be held September 30. Public tours will be offered beginning at 10:30 a.m.

Shuttles will be available to the plant as there will be no on site parking. The local media will be providing more details soon.

Kaminsky & Son Jewelers Re-open at New Location

Kaminsky & Son Jewelers hosted a re-opening ceremony on Friday, August 1 at their new location, 111 S. Main St. The Fostoria Area Chamber of Commerce honored the Downtown Fostoria main stay with a Ribbon Cutting Ceremony.

Kaminsky's opened at their new location after over 60 years of service at 120 South Main Street with a special re-opening sale. The business was forced to relocate after a fire on February 27 destroyed the storefront.



photo courtesy of
The Review Times

RADIO SHACK opens at Steinacker & Sons Ace Hardware



photo courtesy of
 John Montgomery, *The Focus*

Steinacker & Sons Ace Hardware hosted a Grand Opening and a Chamber Ribbon for their new Radio Shack location at its 1656 North Countyline Street store. The Radio Shack Franchise grand opening took place on August 7.

The Radio Shack franchise, owned and operated by Steinacker & Sons Ace Hardware, will be managed by Allie Shaw.

Steinacker & Son's Ace Hardware will continue to offer the same great products and services as they have since 1992, however they will now be able to assist consumers with the purchase of electronics.

Member News

First Step Opens First to Host 13th Annual SOUL SHIN BLUES FESTIVAL-September 27

On Saturday, September 27, 2008, First Step will host the 13th annual Soul Shine Blues Festival. The event will be held at the historic Meadowbrook Park Ballroom in Bascom, OH.

Soul Shine 2008 will feature the music of Hubert Sumlin and Henry Gray along with the Soul Shine Blues Band. Both Hubert Sumlin and Henry Gray played alongside the legendary Howlin' Wolf until the late 1960s. Since then both Henry and Hubert have gone on to cement their places in the blues pantheon. Hubert Sumlin has been particularly influential as a musician who launched the guitar fantasies of such artists as Eric Clapton, Keith Richards, Jeff Beck, and Jimi Hendrix. The festival is being billed as a tribute to Howlin' Wolf and will culminate with a performance by both Hubert and Henry in a jam session celebration of the music of Howlin' Wolf.

In addition to music, the festival will also feature raffles, a theme basket silent auction, and Southern style ribs, chicken, and pulled pork by Wally's Great American BBQ. Soul Shine's signature red beans and rice as well as shrimp jambalaya will also be on the menu. Items available to be won include a vintage Epiphone Gold Top Les Paul signed by Hubert Sumlin, spa packages, gift certificates, and blues memorabilia. Gates will open at 1PM and the first band will take the stage at 2PM.

Admission is \$20 for adults and \$1 per year for children under the age of 14. (i.e. 7 years old = \$7, 8 years old = \$8, etc.)

This year's Soul Shine Blues Festival will also include a VIP invitation-only pre-party the night before for special guests and sponsors to meet and mingle with the artists. In addition there will

be a Soul Shine afterglow for sponsors and special guests to meet the artists in an intimate setting. Limited tickets for the afterglow are available by contacting First Step.

The festivities will last till 8:30 PM and the afterglow will commence around 10 PM.

Major sponsors for this year's festival include Graff Automall, WKXA, WFIN, The Fostoria Review Times, The Findlay Courier, BSConnection.com, Allegra Print and Imaging, Beerco of Fostoria, and Fremont Memorial Hospital. Tickets are available in advance or at the door.

For more information on this year's Soul Shine Blues Festival please contact First Step at 419-435-7300 or visit the website at www.firststepweb.org.

FEDC Announces 2008 Wage & Benefit Initiative

The Wage & Benefit Survey conducted every three years gives an accurate picture of the region's wages and benefits, which assists FEDC's retention, expansion and attraction efforts.

Survey questionnaires are available on-line at

http://www.surveymonkey.com/s.aspx?sm=Y3hSK3GK2_2fcZ1PbJJrh8A_3d_3d

Participating companies will be able to view select results on-line as they are being developed. The more responses obtained, the more conclusive the report will be. For more information contact FEDC at 419-435-7789.

SAVE THE DATE...

February 20, 2009

Greater Fostoria Community Foundation's
MARDI GRAS

This year's music will be provided by
RUSTY VINYL



For advance reservations contact
Amie Hathaway at 419-435-2823

Member News

Wildtree announces new Products for September!

Julie Graber, Independent Culinary Sales for Wildtree, is offering 20% in FREE product with the scheduling of a Tasting or Catalog party.

To view the new products as well as other Wildtree products visit the website for the latest catalog. www.JulieG.MyWildtree.com

For more information or to schedule a tasting call Julie at 419-619-2790.

Fostoria Community Hospital announces Employee Outstanding Achievements

Fostoria Community Hospital has recognized Agnes Ramsey and Steve Volpe for great achievements.

Agnes Ramsey was named Fostoria Community Hospital's Employee of the Year. Ms. Ramsey was selected to receive this honor for always having a positive attitude and genuine concern and respect for her patients, their families and her coworkers. She has the ability to make

everyone feel special, welcomed and valued and continues to put the needs of others first.

Steve Volpe, regional director, Total Rehab at Fostoria, the outpatient division of FCH, graduated from Marymount University in Virginia with a doctorate degree in Physical Therapy in May. Steve joins only 4% of physical therapists who have achieved the highest academic degree—a doctorate.

News from Terra Community College

Terra Community College will host the 10th Annual Gala to benefit the College's Foundation. The Safari Soiree will be held on September 26 at the college and tickets are still available. To get your tickets call the Foundation office at 419-559-2261.

Key Bank donated \$50,000 to Terra Community College's Major Gift's Campaign. The campaign is designed to provide state-of-the-art instructional lab equipment and needs-based scholarship awards.

In other news, Terra announced Jerome Webster, Ph.D. has been named the new Vice President for Student and Administrative Affairs.

Fostoria Rail Preservation Society receives Grant

The Fostoria Rail Preservation Society (FRPS) received a \$2,000 grant from the Amherst Railway Society Inc. in Monson, Massachusetts. Amherst Railway Society, receives funding from their annual "Big Railroad Show" profits. Maximum grant funding is \$2,000.

The \$2,000 grant will be used toward the relocation expenses of the Toledo & Ohio Central Depot (T&OC) aka NYC Depot/Gray Printing Depot to the Fostoria Iron Triangle Rail Park. The depot was donated to the FRPS by the Gray Printing Company. FRPS owns the depot and leases the property from CSX Transportation.

FRPS hosted their annual Rail Festival on September 20. Congratulations on another successful event!

An Investment in Your Business Future.



121 N. Main St.
Fostoria, OH 44830
419-435-0486
www.FostoriaChamber.com

Member News

St. Catherine's plans to bring Comfort and Joy to those in Need

St. Catherine's Manor is beginning to organize its annual Comfort and Joy program. Each year the organization facilitates a holiday giving program that provides gifts to senior community members who appreciate extra holiday cheer. This year St. Catherine's Manor is proud to be part of this program. Last year its sister care communities throughout Ohio and Pennsylvania, presented over 4,000 holiday gifts.

"Every year we collect items from local organizations to see who has been sick or maybe lost a loved one, or just in need. We put a gift together for these people and

deliver them around holiday time. Often times McDonald's or other local grocery stores have also contributed to the gift.", states Becky Gonzales, Director of Customer Relations at St. Catherine's Manor. Sarah Eibling, Administrator at St. Catherine's, continues, "it feels so good to give to people who are in need. The faces of the recipients as they light up is what it is all about. It is a true reminder of what the holiday season is all about."

St. Catherine's Manor is currently collecting names for gift recipients and pledges of donations from local businesses and organizations for

their Comfort and Joy project. "We realize that economically times are tough, but we also know that no one needs a little cheer and assistance more than our senior community members", affirmed Becky Gonzales, "No gift is too small."

St. Catherine's Manor has been serving the community for over 25 years with excellent and innovative rehabilitative and skilled services. For further information or to make a pledge for this project, please contact, Becky Gonzales, Director of Customer Relations at 419-435-8112.

Ohio Recognized in National Magazine

The State of Ohio was recognized as the nation's leading state for capital investment in both 2006 & 2007 by Site Selection Magazine. One key reason Ohio is being selected by executives as the ideal location for capital investment is the positive impact sweeping tax reform is having on the business climate.

Ohio is systematically making improvements to become the ideal location for companies to compete in the global economy.

Seneca County One Stop Legislative Update-September 25

Mandated Sick Leave has been pulled from the Ohio ballot, however is still an issue at the Federal Level.

The Seneca County One Stop will host a Legislative Update on this issue, featuring speaker Keith Lake, Director of Political and Candidate Education at the Ohio Chamber. It will be held at Camden Falls from 11:30-1:00 on September 25.

If you are interested in attending please register by calling Daniel Seifert at 419-447-5011 ext. 324. There is a \$10 fee for lunch, attendance is free.

www.FostoriaChamber.com

WBGU to host Seminar: Optimizing Human Performance

WBGU-PBS will host a breakfast seminar for business leaders and professionals on September 25 from 8-9:30 a.m. at the Elks Lodge, 200 Campbell Hill Rd, Bowling Green. A free breakfast buffet will be served at 7:30 a.m.

The presenter is Cristina Wildermuth, M.Ed. M.A. and she will challenge the traditional logic of hiring, promotion and development models.

The seminar is free but RSVP's are requested. Call Julie Albert, 419-372-0316 to RSVP.

Member News

The 31st Annual
Chamber Golf Classic

presented by



Special Thanks to all our Hole/Tee & Prize Sponsors, and all our golfers!

1st Place: Cameron Fruth & Green
 Joe Cline, Matt Green,
 Brian Cline, Dr. Tim Beidelchies



2nd Place: Edward Jones
 Ryan Reffner, Gary Johns,
 Mike Miesle, Mike Martin



3rd Place: Peterman & Associates
 Mike Sobzech, Scott Weasel,
 Greg Scott, Greg Knestrick



www.FostoriaChamber.com

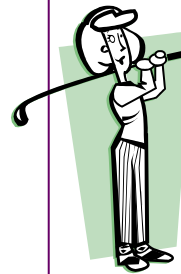


presented by

Paul Cole Motors
Reineke Ford
Wagner Lincoln Mercury
Wagner Mazda

AAA Ohio Auto Club
of Tiffin
Charter Steel

Independence House
Alvada Trucking
Lehman Chiropractic
Key Bank



Ladies Golf Classic & Caddy Review

presented by



1st Place: Loudon Meadows
2nd Place: Huntington Bank/
American Heritage Realty
3rd Place: Terra Community College
Foundation

Small Business Basic Seminars

The Ohio Small Business Development Center at Terra Community College offers this two-hour free seminar that will answer your questions about starting, buying or expanding a small business.

This seminar will take the confusion out of your efforts and help you to avoid costly mistakes and unnecessary steps. Learn the basic of name registration, licensing, taxes, zoning, business entities, employees, insurance, financing, business planning and more.

To register, call Bill Auxter at Terra Community College, 800-826-2431 or email him at bauxter@terra.edu

Small Business Basic Seminar Schedule

Wednesday, Sept 24, 4:30-6:30 pm,

Terra Community College

Wednesday, Oct. 1, 9:30-11:30 am,

Ottawa County Improvement Corp.

Wednesday, Oct. 8, 9:30-11:30 am,

Tiffin Area Chamber of Commerce

Wednesday, Oct. 15, 9:30 a.m.-11:30 a.m.

Erie County C of C

Wednesday, Oct 22, 4:30-6:30 pm,

Terra Community College

FEDC News-*Jim Bischof*, Executive Director FEDC

The Fostoria Economic Development Corporation is committed to helping businesses grow in the City of Fostoria. As part of our efforts to assist Fostoria businesses, FEDC staff visits regularly with employers across the city. One recurrent theme from these conversations is workforce development; whether it is finding new employees to fill open positions or training current employees to handle new jobs, building and retaining a qualified workforce is on everyone's mind. The FEDC supports workforce development through a variety of different programs and partnerships.

At the local level, the FEDC sponsors a mentoring program in the Fostoria Community School system; a sound primary and secondary education is the first step to a productive career and the ability to read is a fundamental building block of the educational experience. The FEDC also partners with Seneca One Stop for a number of locally provided services including job placement, worker training and retraining, and dislocated worker services. The availability of One Stop's services is a vital component of workforce development. The FEDC also promotes a variety of workforce development programs available to employers through Terra Community College, the Seneca One Stop, the Ohio Department of Development and various regional partners.

On a regional level, the FEDC is a member of an 11 county consortium offering training grants focused on the manufacturing sector. The FEDC also recently solicited the involvement of local employers in a regional study of future workforce needs in three critical industries: manufacturing, healthcare and technology. The findings of this study will be disseminated to local economic development agencies, participating employers and throughout the local and regional educational system. It is expected that this information will be used to match future educational and training programs with needs. At the state level the Ohio Department of Development has streamlined and expanded its role in workforce development in an effort to deliver higher quality assistance to Ohio's businesses.

The Fostoria Economic Development Corporation remains committed to delivering relevant programs and services to the Fostoria business community. The FEDC will continue to be involved in advocating for workforce development programs that meet the present and future needs of local employers.



US POSTAGE
PAID
PERMIT 37
FOSTORIA OHIO

121 North Main Street
Fostoria, Ohio 44830

Phone: 419-435-0486

Fax: 419-435-0936

Web: www.FostoriaChamber.com

Director E-mail: ChamberFost@aol.com

**Together We Can Make a Difference,
Together We Grow!**

County Empl. Statistics			Unemployment Rates:			
Area	Labor Force	Employment	Unemployment	July-08	June-08	July-07
State of Ohio	6,084,800	5,648,300	436,600	7.2	6.7	5.7
Hancock	42,400	39,600	2,800	6.6	5.7	4.9
Seneca	31,600	29,100	2,500	8.0	6.8	6.0
Wood	69,400	63,800	5,500	8.0	6.6	6.1
Tri-County Totals:	143,400	132,500	10.80	7.53	6.37	5.67

44830 Real Estate:

Active Listings: 127

New Listings: 56 Average List Price: \$91,827

Homes Sold: 32

Average Price of Homes Sold: \$64,365

City Income Tax Receipts: August 08

\$4,053,906.89

County Sales Tax Receipts:

Hancock County (June 08) \$ 466,235.01

Seneca County (June 08) \$ 559,404.91

Wood County (August 08) \$1,320,930.28